## NEWSLETTER

LICENSING & ENFORCEMENT - MONTHLY NEWSLETTER

# APRIL

## BINGO LOT RULE OF THE MONTH:

Lot 7003.03(f) – Applicants for a gaming consultant license shall submit the application and all related documentation to the commission at least 45 days prior to the services being provided.

## LUCKY 7 LOT RULE OF THE MONTH:

Lot 7112.03(h)(1) – Administrative Fine Schedule – Establishing, maintaining, operating, or otherwise offering lucky 7 tickets for sale without a license, or with a suspended license.

## GAMES OF CHANCE LOT RULE OF THE MONTH:

Lot 7206.09(a) – Photos submitted with an application must be taken within the last 6 months to reflect the applicant's current appearance.

## NEXT NH LOTTERY COMMISSION MEETING:

Date: April 22, 2021 Time: 10:00 am

(Date and time are subject to change.)

For the commission meeting location, accessibility and agenda, please visit the "About Us" section on our website at www.nhlottery.com.

#### **NH LOTTERY CLOSINGS:**

No Closings in April

#### **LEGISLATIVE CHANGES:**

No Legislative Changes Currently

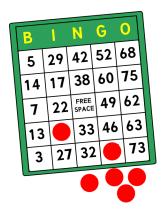
"April showers bring May flowers."
(UNKNOWN AUTHOR)



## **BINGO / LUCKY 7**

#### **CHANGES IN ORGANIZATION MEMBERS & PERSONNEL**

It is the responsibility of the charitable organization to keep the Commission informed of any changes to it's members, leadership individuals or authorized personnel.



In order to ensure effective oversight, it is imperative that the charitable organization provide the Commission with current contact information for each individual holding a leadership role. Such individuals include the leader of the organization (i.e. chairperson or president), the treasurer/financial officer, and also any individuals overseeing the gaming operations.

Any changes to charity personnel must be provided in writing to the Commission within 15 days of the change taking effect.

Questions in regards to these topics? Call Irene Rondeau at (603)230-3101.

#### BINGO BREAKDOWN AMOUNTS - NOVEMBER 2020 \*

CATERGORY: AMOUNT:

Bingo Revenue \$673,939.75

(Sales, Winner Take All Collections, Other Revenue)

Bingo Expenses \$801,484.18

(Prizes Paid, Winner Take All Taxes, Other Expenses)

Bingo Net Profit / Loss \$-127,544.43

#### **LUCKY 7 BREAKDOWN AMOUNTS - NOVEMBER 2020 \***

CATERGORY: AMOUNT:

Lucky 7 Traditional Ticket Revenue \$3,624,922.60

Lucky 7 Electronic Ticket Revenue \$4,691,576.50

Total Lucky 7 Ticket Revenue \$8,316,499.10

Lucky 7 Expenses \$7,475,092.38

(Prizes Paid, Deal Fees, License Fees, etc.)

Lucky 7 Net Profit / Loss \$841,406.72

\* Please Note: Any Bingo/Lucky 7 Monthly Financial Reports that are late and have not been submitted to the New Hampshire Lottery Commission, are not calculated into these amounts shown.



### **GAMES OF CHANCE**

#### A NOTE FROM OUR AUDIT TEAM:

"My Employees are Trustworthy and Honest, They Would Never Steal..."



Fact: The Association of Certified Fraud Examiners (ACFE) reveals that organizations lose about 5% of their profits to internal theft by employees. It is usually the most trusted employees who do the most damage since they have access to valuable assets.

Many small business owners strive to maintain a family-like environment among their employees. Although trust is an important part of any relationship, employees can take advantage of this notion if adequate internal controls are not in place. Business owners should begin their fraud prevention program by recognizing that their employees, even the most trusted, are capable of committing fraud. Many studies show that cash larceny, check tampering, skimming, and payroll fraud were reported twice as frequently in small businesses than in large businesses.

ACFE (2020). Report to the Nations Global Study on Occupational Fraud and Abuse

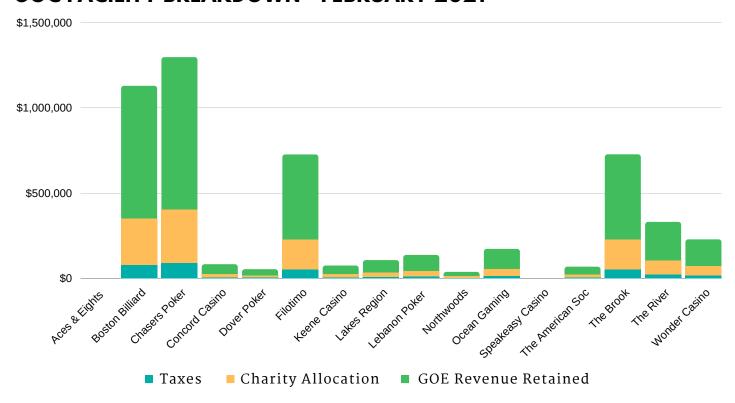
#### **GOC STATE REVENUE AMOUNTS - FEBRUARY 2021 \***

GAME ROOM:	CHIPS W/ NO VALUE:	CHIPS W/ VALUE WITH RAKE:	CHIPS W/ VALUE WITHOUT RAKE:
Aces & Eights Casino	CLOSED	CLOSED	CLOSED
Boston Billiard Club & Casino	\$-	\$33,400.80	\$44,377.40
Chasers Poker Room	\$-	\$54,631.40	\$34,740.65
Concord Casino	\$453.15	\$740.20	\$4,367.60
Dover Poker Room	\$-	\$1,828.50	\$1,820.80
Filotimo	\$5,183.40	\$14,856.10	\$30,750.30
Keene Casino	\$693.90	\$2,240.70	\$2,267.80
Lakes Region Casino	\$843.00	\$1,270.50	\$5,255.00
Lebanon Poker Room	\$245.70	\$3,179.60	\$6,001.50
Northwoods Casino	\$282.75	\$394.20	\$1,965.60
Ocean Gaming at Hampton Beach	\$-	\$901.60	\$10,936.62
Speakeasy Casino	CLOSED	CLOSED	CLOSED
The American Social Club	\$-	\$41.20	\$4,613.55
The Brook	\$-	\$18,503.70	\$31,579.40
The River Casino & Sports Bar	\$-	\$46.60	\$22,715.80
Wonder Casino	\$429.30	\$5,340.10	\$10,015.25

\* Please Note: Any GOC Monthly Financial Reports and or State Revenue Invoices that are late and have not been submitted to the New Hampshire Lottery Commission, are not calculated into these amounts or graph (page 4) shown.



#### **GOC FACILITY BREAKDOWN - FEBRUARY 2021 \***



#### **GOC FACILITY BREAKDOWN AMOUNTS - FEBRUARY 2021 \***

GAME ROOM:	TOTAL TAX:	TOTAL CHARITY ALLOCATION:	TOTAL REVENUE AFTER PRIZES:
Aces & Eights Casino	CLOSED	CLOSED	CLOSED
Boston Billiard Club & Casino	\$77,778.20	\$272,223.70	\$77,782.00
Chasers Poker Room	\$89,372.05	\$312,802.18	\$893,720.50
Concord Casino	\$5,560.95	\$19,804.05	\$56,583.00
Dover Poker Room	\$3,649.30	\$12,714.80	\$36,328.00
Filotimo	\$50,789.80	\$174,931.40	\$499,804.00
Keene Casino	\$5,202.40	\$17,883.25	\$51,095.00
Lakes Region Casino	\$7,368.50	\$25,584.65	\$73,099.00
Lebanon Poker Room	\$9,426.80	\$32,914.35	\$94,041.00
Northwoods Casino	\$2,642.55	\$8,919.05	\$25,483.00
Ocean Gaming at Hampton Beach	\$11,838.22	\$41,433.77	\$118,382.20
Speakeasy Casino	CLOSED	CLOSED	CLOSED
The American Social Club	\$4,654.75	\$16,291.63	\$46,547.50
The Brook	\$50,083.10	\$175,290.85	\$500,831.00
The River Casino & Sports Bar	\$22,762.40	\$79,668.40	\$227,624.00
Wonder Casino	\$15,784.65	\$54,902.93	\$156,865.50

